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(Securities Code 8078) June 11, 2014

# To Those Shareholders with Voting Rights:

Hironari Furukawa Representative Director and President Hanwa Co., Ltd. 3-6-1 Kitakyuhouji-machi, Chuo-ku, Osaka, Japan (Headquarter: 4-3-9 Fushimi-machi, Chuo-ku, Osaka, Japan)

#### **NOTICE OF**

# THE 67TH ORDINARY GENERAL SHAREHOLDERS MEETING

#### Dear Shareholders:

You are cordially invited to attend the 67th Ordinary General Shareholders Meeting of Hanwa Co., Ltd. ("the Company"). The meeting will be held as described below.

If you are unable to attend the meeting, you can exercise your voting rights by either of the following methods. Please review the Reference Materials for the General Shareholders Meeting (page 5 through 10), and cast your vote by 5:00 p.m. on Thursday, June 26, 2014 Japan time.

- Exercise of voting rights in writing
  Indicate your approval or disapproval of each proposal on the enclosed Voting Form and return it to the Company so that it may arrive before the above voting deadline.
- Exercise of voting rights electronically (via the Internet)

  Refer to the "Guide to Exercising Voting Rights Electronically (via the Internet)" described in the page 4 of this document, and access the website designated by the Company (http://www.web54.net) to enter your approval or disapproval of each proposal before the above voting deadline by following the instructions provided in the website.

**1. Date and Time:** Friday, June 27, 2014 at 10:00 a.m. Japan time

**2. Place:** Fourth Floor Conference Room

Hanwa Co., Ltd.

Hommachi-minami Garden City, 3-6-1 Kitakyuhouji-machi, Chuo-ku, Osaka

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's

67th Fiscal Year (April 1, 2013 - March 31, 2014) and results of audits by the

Independent Auditor and the Board of Corporate Auditors of the

Consolidated Financial Statements

2. Non-Consolidated Financial Statements for the Company's 67th Fiscal Year

(April 1, 2013 - March 31, 2014)

Proposals to be resolved:

**Proposal No. 1:** Dividends from Surplus

Proposal No. 2: Election of Thirteen (13) DirectorsProposal No. 3: Election of One (1) Corporate Auditor

• In accordance with laws and regulations as well as Article 18 of the Company's Articles of Incorporation, the following items are posted on the Company's website (http://www.hanwa.co.jp) and therefore not

included in the attached documents to this Notice.

- 1) Notes to Consolidated Financial Statements 2) Notes to Non-Consolidated Financial Statements The "Notes to Consolidated Financial Statements" and "Notes to Non-Consolidated Financial Statements" have been combined with the Consolidated Financial Statements and Non-Consolidated Financial Statements for the auditing process, in order for the preparation of the Audit Report and the Independent Auditor's Report by the Corporate Auditors and the Independent Auditor.
- Revisions to the Reference Materials for the General Shareholders Meeting, the Business Report, Non-Consolidated Financial Statements and Consolidated Financial Statements, if any, will be posted on the Hanwa website (http://www.hanwa.co.jp).

# Guide to Exercising Voting Rights

Voting by attending the General Shareholders Meeting in person		
If you plan to attend the Meeting, please present the	Date and time of the Meeting:	
enclosed Voting Form to the receptionist when you	Friday, June 27, 2014 at 10:00 a.m. Japan time	
arrive at the venue.		

- Please bring with you this Notice to the venue on the day of the Meeting.
- As the light clothing (Cool Biz) dress code will be followed at the Meeting, we would appreciate it if you could come to the Meeting wearing light clothing.

Voting in writing		
Please indicate your approval or disapproval of each	Deadline for voting:	
on the enclosed Voting Form and return it.	By 5:00 p.m. on Thursday, June 26, 2014 Japan time	
	(Arrival of Voting Forms)	

Voting via the Internet		
Please enter your approval or disapproval of each	Deadline for voting:	
proposal in the website designated by the Company	By 5:00 p.m. on Thursday, June 26, 2014 Japan time	
(http://www.web54.net).	(Acceptance of entries)	

### < Information concerning use of Electronic Voting Platform >

Instead of submitting votes via the Internet as explained above, nominee shareholders such as trust banks acting as administrators (including standing proxies) can use the Electronic Voting Platform operated by ICJ, Inc., which is owned jointly by Tokyo Stock Exchange, Inc. and other companies, to submit votes electronically at the Ordinary General Shareholders Meeting. To use this method, the shareholders are required to apply in advance for the use of the Electronic Voting Platform.

# **Guide to Exercising Voting Rights Electronically (via the Internet)**

If you plan to vote using the Internet, please read the following instructions and precautions first.

- Votes can be submitted using the Internet only on the website designated by the Company for this purpose. This site can be accessed from a mobile phone, too. URL for votes: http://www.web54.net
- 2. To vote using the Internet, use the voting rights code and password that are shown on the enclosed Voting Form and then enter your votes by following instructions provided by the website.
- 3. Internet votes must be received no later than the day immediately before the date of the General Shareholders Meeting during the business hours (by 5:00 p.m. on Thursday, June 26, 2014 Japan time). However, shareholders are asked to submit votes as soon as possible in order to expedite the vote tabulation process.
- 4. If a shareholder submits votes in writing and using the Internet, only the Internet votes will be counted as effective ones.
- 5. If a shareholder submits votes using the Internet more than once, or submits multiple votes using a personal computer and a cell phone, only the last votes received will be treated as valid.
- 6. When using the Internet to vote, shareholders are responsible for Internet Service Provider connection fees and communication carrier fees.
- 7. Submitting votes using the website listed above requires the following hardware and software.
  - 1) Internet access
  - 2) When using a personal computer to vote, the Internet browser must be Microsoft<sup>®</sup> Internet Explorer 6.0 or a subsequent version. In addition, hardware that can use the above browser is required.
  - 3) When using a mobile phone to vote, the handset must be capable of using 128-bit SSL encryption. (Since votes can be submitted using only handsets that can use 128-bit SSL encryption in order to ensure security, votes cannot be submitted using some handsets. You may also exercise voting rights using the full browser function of mobile phones, including smartphones, but please note that such exercise may not be possible depending on the mobile phone model.)

(Microsoft is a registered trademark in the U.S. and other countries of Microsoft Corporation.)

8. Please use the phone number below for any questions concerning how to submit votes using the Internet.

Sumitomo Mitsui Trust Bank, Limited
Stock Transfer Agency Web Support
Dedicated Line: Toll-free: 0120-652-031 (9:00-21:00)
For inquiries concerning matters other than exercising voting rights, call
0120-782-031 (9:00-17:00 on weekdays; not available on weekends and holidays)

# Reference Materials for the General Shareholders Meeting

## **Proposals and References**

## Proposal No. 1: Dividends from Surplus

Proposal for the dividends from surplus is as follows:

Matters concerning the year-end dividend for the 67th fiscal year

The Company regards the return of earnings to shareholders as one of management's most important responsibilities. The fundamental policy regarding distribution of profit to shareholders is to pay dividends backed by earnings, while building sufficient internal reserves for future business expansion, and to maintain a sound financial position.

(1) Type of dividend	Cash
(2) Matters concerning distribution of the dividend to shareholders and the aggregate amount of dividend	The Company proposes to pay a year-end dividend of ¥6 per common share. The aggregate dividend will be ¥1,243,334,952.  Since the Company paid an interim dividend of ¥6 per common share in December 2013, this will result in an annual dividend of ¥12 per common share.
(3) Effective date of dividend payment	June 30, 2014

# Proposal No. 2: Election of Thirteen (13) Directors

The terms of office of all seventeen (17) Directors will expire at the conclusion of this General Shareholders Meeting. Consequently, shareholders are requested to elect Thirteen (13) Directors.

The candidates for Directors are as follows:

No.	Name (Date of birth)		Brief career summary, positions and job responsibilities at the Company (Significant concurrent positions)
1	Shuji Kita (January 28, 1943)  Number of shares of the Company held 461,980 shares	April 2011  June 2011  (Significant con	Joined Ministry of International Trade and Industry (MITI) Appointed Consul, Consulate-General of Japan in Los Angeles Appointed Director-General, Commerce and Industry Department. Osaka Bureau of International Trade and Industry Appointed President, Jakarta Office, Japan External Trade Organization Appointed Director General, General Coordination and Policy Planning Department, MITI, Kanto Bureau Appointed Councilor to Economic Planning Agency Retired from MITI, Joined the Company, Appointed Managing Director Appointed Representative Director and President Appointed Representative Director and Chairman (current position) Appointed Outside Director of Keihan Electric Railway Co., Ltd. (current positions) from Hanwa Scholarship Foundation
		Outside D	irector of Keihan Electric Railway Co., Ltd.
2	Hironari Furukawa (October 30, 1946)  Number of shares of the Company held  103,091 shares	March 1969 June 1997 April 2003 April 2005 April 2009 April 2011 April 2012	Joined the Company Appointed Director Appointed Managing Director Appointed Senior Managing Director Appointed Representative Director and Vice Executive President Appointed Representative Director and President Appointed Representative Director and President  (Chief Franctice Officers) (Appoint and President
3	Hideo Kawanishi (March 15, 1950)  Number of shares of the Company held 100,855 shares	April 1973 June 2005 April 2008 April 2012 April 2014	(Chief Executive Officer) (current position)  Joined the Company Appointed Director Appointed Managing Director Appointed Director and Senior Managing Executive Officer Appointed Director and Executive Vice President (current position) Senior General Manager of Osaka Head Office In charge of Osaka HQ Steel and Machinery (current position)

	Name		Brief career summary, positions and job
No.	(Date of birth)	1	responsibilities at the Company
	(Date of offili)	<u> </u>	(Significant concurrent positions)
		April 1975	Joined the Company
		June 2005	Appointed Director
		April 2010	Appointed Managing Director
		April 2012	Appointed Director and Senior Managing Executive Officer
	Hiroshi Serizawa	1	(current position)
	(December 26, 1951)	April 2014	In charge of Tokyo HQ Steel Plates, Steel Sheets Sales, Structural
	(2000)	1	Steel Sheets, Pipe & Tube Sales, Steel Sheets, Steel Bars &
4	■Number of shares of	I	Construction Materials Dept. 1., Steel Bars & Construction
	the Company held	1	Materials Dept. 2., Shapes & Structural Steel International, Ferrous
	42,686 shares	I	Raw Materials, Steel Structure Marketing, Project, Distributors
	,	1	Sales, Wire Products, Special Steel & Titanium, Steel Processing
		1	Project Promote Team, Nagoya Branch Office, Hokkaido Branch
		1	Office, Tohoku Branch Office, Niigata Branch Office, Kitakanto
		1	Branch Office, Atsugi Branch Office, Mito Branch Office and Shizuoka Branch Office (current position)
		April 1976	Joined the Company
	Akihiko Ogasawara	June 2006	Appointed Director
	(September 30, 1953)	April 2011	Appointed Managing Director
_	· <u>I</u> , ,	April 2012	Appointed Director and Managing Executive Officer
5	■Number of shares of	April 2013	Appointed Director and Senior Managing Executive Officer
	the Company held		(current position)
	38,218 shares	April 2014	In charge of Non-ferrous Metals, Metals & Alloys, Special Metals
			& Alloys and Hedging Administration Office (current position)
	Atsuhiro Moriguchi	April 1975	Joined the Company
	(December 12, 1951)	April 2001	General Manager of Accounting Dept.
		June 2008	Appointed Director
6	■Number of shares of	April 2012	Appointed Director and Managing Executive Officer
	the Company held	April 2014	Appointed Director and Senior Managing Executive Officer
	27,206 shares		(current position) In charge of overall administrations (current position)
		April 1962	Joined Ministry of International Trade and Industry (MITI)
		June 1987	Appointed General Manager, Osaka Bureau of International Trade
			and Industry
		June 1992	Appointed Director-General of Small and Medium Enterprise
		1	Agency
		June 1995	Appointed Managing Director of Sumitomo Electric Industries,
	Osamu Seki	1	Ltd. (SEI)
	(August 23, 1939)	June 1999	Appointed Vice President and Representative Director of SEI
7	■Number of shares of	June 2002	Appointed Outside Director of P.S. Mitsubishi Construction Co.,
	the Company held	June 2002	Ltd.
		June 2004	Appointed Chairman and Representative Director of Nuclear Fuel
	21,900 shares		Industries, Ltd.
		June 2007	Appointed Director (current position)
			Registered as an Attorney-at-Law (Shoyu Law Office) (current
			position)
			ncurrent positions)
		Attorney	y-at-Law (Shoyu Law Office)

	N		Brief career summary, positions and job	
No.	Name		responsibilities at the Company	
	(Date of birth)	(Significant concurrent positions)		
		April 1966 June 1996	Joined Iwai Sangyo Company Ltd. (currently Sojitz Corporation) Appointed Director of Nissho Iwai Corporation (currently Sojitz Corporation)	
		June 2000	Appointed Managing Director of Nissho Iwai Corporation	
		June 2002	Appointed Senior Managing Executive Officer of Nissho Iwai	
	New candidate		Corporation	
	Ryuji Hori	April 2003	Professor, School of Law, Waseda University	
	(September 3, 1943)	April 2004 June 2005	Professor, Waseda Law School, Waseda University	
8		June 2003	Audit & Supervisory Board Member (External Auditor) of Tokuyama Corporation (current position)	
	Number of shares of	June 2011	Outside Director of Riskmonster.com (current position)	
	the Company held	June 2012	Outside Director of T&D Holdings, Inc. (current position)	
	0 share	April 2014	Advisor of TMI Associates (current position)	
			ncurrent positions)	
			Supervisory Board Member (External Auditor) of Tokuyama on (current position)	
			Director of Riskmonster.com (current position)	
			Director of T&D Holdings, Inc. (current position)	
	**	April 1978	Joined the Company	
	Yasumichi Kato (April 26, 1955)	April 2005 June 2010	General Manager of Tokyo HQ Structural Steel Sheets Dept. 1.  Appointed Director	
	(April 20, 1755)	April 2012	Appointed Director Appointed Director and Managing Executive Officer (current	
9	■Number of shares of	11p111 2012	position)	
	the Company held	April 2014	In charge of International Trade Dept. 1., International Trade	
	77,272 shares		Dept. 2., Trade Administration and Lumber & Plywood (current position)	
		April 1977	Joined the Company	
		January 2001	General Manager of Non-ferrous Metals Dept.	
	Yoshiaki Matsuoka	June 2006	Appointed Director	
	(May 25, 1952)	April 2012	Appointed Director and Executive Officer	
10	■Number of shares of	April 2013	Appointed Director and Managing Executive Officer (current	
	the Company held	April 2014	position) In charge of Petroleum Dept. 1., Petroleum Dept. 2., Chemicals,	
	41,355 shares	71pm 2014	Paper, Food Dept. 1, Food Dept. 2, Food Quality	
			Control Office, New Energy Dept. and Hedging Administration	
			Office (current position)	
		March 1974 April 1998	Joined the Company  Construction Metarials Part. Narraya Branch	
	Naoyuki Togawa	Aprii 1996	General Manager of Construction Materials Dept., Nagoya Branch Office	
	(February 18, 1952)	April 2009	General Manager of Nagoya Branch Office	
11		June 2009	Appointed Director	
	■Number of shares of	April 2012	Appointed Director and Managing Executive Officer (current	
	the Company held 29,480 shares	April 2014	position) General Manager of Nagoya Branch Office	
	29,460 shares	April 2014	In charge of Shizuoka Branch Office and Ferrous Raw Materials	
			of all offices (current position)	
12	New candidate	April 1983	Joined the Company	
	Hiromasa Yamamoto	March 2005 April 2013	General Manager of Machinery Dept.  Appointed Executive Officer (current position)	
	(March 18, 1960)	April 2013 April 2014	In charge of Machinery, Osaka HQ Steel Plate, International	
12	N 1 61 6	p	Trade Dept. 1., International Trade Dept. 2., Trade Administration	
	■Number of shares of the Company held		(current position)	
	45,686 shares			
	45,000 shares			

No.	Name (Date of birth)		Brief career summary, positions and job responsibilities at the Company (Significant concurrent positions)
13	New candidate Yasushi Hatanaka (August 30, 1960)  Number of shares of the Company held 11,964 shares	April 1983 October 2007 April 2013 April 2014	Joined the Company General Manager of Osaka HQ Steel Sheets International Dept. 1. Appointed Executive Officer (current position) In charge of Osaka HQ Structural Steel Sheets Dept. 1., Structural Steel Sheets Dept. 2., Steel Sheets Sales, Steel Sheets Dept. 1., Steel Sheets Dept. 2., Stainless Steel & Aluminum Sheet, Wire Products and Special Steel, and Steel Processing Project Promote Team (current position)

- Notes: 1. There are no special interests between any of the candidates and the Company.
  - 2. Mr. Osamu Seki and Mr. Ryuji Hori are candidates for the positions of Outside Directors. Both Mr. Osamu Seki and Mr. Ryuji Hori are Independent Director candidates as required by the provisions of the Tokyo Stock Exchange, Inc. and other financial institutions.
  - 3. Mr. Osamu Seki has been nominated for the position of Outside Director in view of his strong character and capabilities, in addition to his extensive experience in public affairs and corporate management. The Company believes that he will add a comprehensive and multidisciplinary perspective to management decision making.
  - 4. Mr. Osamu Seki is currently an Outside Director of the Company. At the close of this General Shareholders Meeting he will have served for seven years.
  - 5. Mr. Osamu Seki has entered into an agreement with the Company limiting his liability for damages in accordance with Article 423, Paragraph 1 of the Companies Act. The maximum amount of liability under the agreement follows the provisions of the Companies Act. The Company plans to continue the above agreement with Mr. Osamu Seki if he is reelected.
  - 6. Mr. Ryuji Hori has been nominated for the position of Outside Director in view of his strong character and capabilities in addition to his extensive experience and knowledge as an expert in legal affairs and corporate management. The Company believes that he will add a comprehensive and multidisciplinary perspective to management decision making.
  - 7. If the election of Mr. Ryuji Hori is approved, the Company will enter into an agreement with him limiting his liability for damages in accordance with Article 423, Paragraph 1 of the Companies Act. The maximum amount of liability under the agreement follows the provisions of the Companies Act.
  - 8. Number of shares of the Company held by the candidates includes shares that the individual owns through the Hanwa Directors Stock Ownership Plan.

## Proposal No. 3: Election of One (1) Corporate Auditor

Corporate Auditor Toshiaki Taguchi will resign at the conclusion of this General Shareholders Meeting. Consequently, shareholders are requested to elect one (1) Corporate Auditor. The Board of Corporate Auditors has previously given its approval for this proposal.

The candidate for Corporate Auditor is as follows:

Name		Brief career summary and positions at the Company
(Date of birth)		(Significant concurrent positions)
	April 1978	Joined Sumitomo Bank (currently Sumitomo Mitsui Banking
h		Corporation (SMBC))
New candidate	April 2006	Appointed Executive Officer and General Manager of Osaka
Katsunori Okubo (August 5, 1954)		Corporate Banking Dept. III of SMBC
	April 2007	Appointed Executive Officer and General Manager of Hong
		Kong Branch of SMBC
■Number of shares of the	April 2010	Appointed Managing Executive Officer of SMBC, (Chairman
Company held		of the Board of) Sumitomo Mitsui Banking Corporation (China)
0 share		Limited
	June 2012	Appointed Managing Executive Officer of SMBC
	May 2013	Appointed Advisor of SMBC (current position)

- Notes: 1. There are no special interests between the candidate and the Company.
  - 2. Mr. Katsunori Okubo is a candidate for the position of Outside Corporate Auditor.
  - 3. Mr. Katsunori Okubo will be elected as a substitute for Corporate Auditor, Mr. Toshiaki Taguchi. Therefore, his term of office will be the period until the close of the 68th Ordinary General Shareholder Meeting to be held in June 2015 in accordance with the provisions of the Company's Articles of Incorporation.
  - 4. Mr. Katsunori Okubo has been nominated for the position of Outside Corporate Auditor because the Company believes that he will be able to audit the Company's management from the global perspective with his strong character and capabilities based on his extensive experience and knowledge in the international arena of financial institutions.
  - 5. If the election of Mr. Katsunori Okubo is approved, the Company will enter into an agreement with him limiting his liability for damages in accordance with Article 423, Paragraph 1 of the Companies Act. The maximum amount of liability under the agreement follows the provisions of the Companies Act.